Effective	January	1.	2024
LIICUIVE	January		2027

Class Code	CLASS TITLES	Minimum	Contributing Reference Rate		Advanced Reference Rate	Maximum
		E AND MANAGERI	AL JOB FAMILY			
10751	Accounting Branch	.		A7 4 5 00	* • -- ••••	\$ 400 770
10751	Accountant	\$42,564	\$57,403	\$74,502	\$97,629	\$120,773
10753	Accounting Director	\$79,668	\$115,796	\$144,758	\$158,684	\$174,285
10752	Accounting Manager	\$59,898	\$86,612	\$108,971	\$131,296	\$140,931
10750	Accounting Technician	\$33,540	\$38,418	\$45,751	\$54,573	\$63,478
	Administrative Support Branch					
10421	Administrative Support Associate	\$33,540	\$36,894	\$38,890	\$44,015	\$54,455
10422	Administrative Support Specialist	\$34,602	\$37,485	\$44,510	\$50,831	\$58,870
10434	Administrative Support Supervisor	\$37,851	\$45,520	\$55,608	\$61,918	\$70,414
10433	Executive Assistant	\$37,306	\$52,127	\$64,373	\$75,192	\$86,062
	Auditing Branch					
10801	Audit Manager	\$48,371	\$82,289	\$111,408	\$120,465	\$132,281
10800	Auditor	\$39,788	\$61,446	\$70,868	\$94,460	\$118,115
	Budgeting Branch					
10850	Budget Analyst	\$48,161	\$63,738	\$74,521	\$92,822	\$116,665
10851	Budget Manager	\$61,885	\$90,149	\$112,528	\$120,789	\$132,627
10856	Senior Budget Analyst	\$56,854	\$70,320	\$78,340	\$95,052	\$117,303
	Business Management Branch					
10901	Business Manager	\$52,589	\$77,877	\$98,059	\$114,340	\$135,850
10900	Business Officer	\$45,026	\$63,929	\$78,246	\$103,326	\$128,013
10739	Business Services Coordinator	\$34,280	\$43,048	\$48,143	\$55,800	\$63,478
	Financial Analysis Branch	. ,	. ,	. ,	. ,	. ,
10725	Financial Analyst	\$41,601	\$64,447	\$76,658	\$97,731	\$123,708
10726	Financial Manager	\$65,622	\$81,186	\$99,491	\$124,180	\$148,977
	Human Resources Branch	+ / -	+- ,	+, -	Ŧ ,	+ - / -
11805	Human Resources Consultant	\$42,792	\$65,870	\$79,799	\$96,637	\$102,066
11806	Human Resources Manager	\$53,995	\$79,308	\$103,481	\$110,858	\$122,536
11804	Human Resources Specialist	\$34,320	\$45,230	\$61,652	\$65,633	\$70,983
	Legal Branch	\$0.1,020	¢ .0,200	<i>t</i> .,002	<i>400,000</i>	
11453	Attorney	\$63,280	\$86,882	\$106,982	\$134,374	\$179,301
11454	Attorney Supervisor	\$96,539	\$127,431	\$148,019	\$181,450	\$225,494
11452	Legal Specialist	\$49,280	\$64,462	\$76,526	\$90,690	\$115,560
11451	Paralegal	\$41,348	\$52,611	\$60,904	\$69,641	\$92,258
11456	Paralegal Administrator	\$39,007	\$49,381	\$57,386	\$70,475	\$87,045
1400	r araieyar Aurininistratur	\$39,007	ψ 4 9,301	ψ07,300	φ/0,4/5	ψ07,045

		ive January 1, 2024		-		
Class	CLASS TITLES	Minimum	Contributing	Journey	Advanced	Maximum
Code			Reference Rate	Market Rate	Reference	
					Rate	
	Planning Branch					
10200	Planner	\$48,030	\$69,600	\$86,266	\$90,949	\$100,031
	Program Management Branch					
10300	University Program Associate	\$35,589	\$42,436	\$50,438	\$57,638	\$64,499
10302	University Program Manager	\$56,245	\$71,158	\$84,171	\$113,514	\$143,846
10301	University Program Specialist	\$36,381	\$51,285	\$65,901	\$78,594	\$91,526
	Social Research Branch					
12415	Social/clinical Research Assistant	\$36,320	\$45,405	\$52,960	\$62,096	\$73,745
12468	Social/clinical Research Manager	\$55,434	\$74,995	\$90,546	\$114,979	\$141,045
12416	Social/clinical Research Specialist	\$41,572	\$59,566	\$70,972	\$86,509	\$106,162
	Support Services Branch					
11900	Support Services Associate	\$33,540	\$34,560	\$39,443	\$48,879	\$58,335
11901	Support Services Supervisor	\$35,880	\$44,602	\$53,664	\$77,220	\$100,808
11902	Translator	\$39,000	\$44,238	\$50,890	\$62,464	\$73,848
	Business Systems Branch					
10740	Business Systems Analyst	\$50,586	\$70,496	\$85,476	\$108,738	\$132,025
10741	Business Systems Manager	\$67,932	\$93,428	\$112,528	\$131,236	\$150,041
	Purchasing Branch					
10101	Purchasing Manager	\$56,401	\$87,217	\$112,528	\$128,694	\$144,989
10100	Purchasing Specialist	\$34,116	\$59,829	\$72,855	\$83,357	\$90,496
	ENGINEERING AND	ARCHITECTU	RE JOB FAMILY			
	Architects Branch					
16100	Architect	\$46,035	\$64,416	\$78,246	\$89,745	\$101,243
16110	Landscape Architect	\$48,124	\$62,030	\$70,972	\$85,365	\$99,657
	Engineers Branch					
16104	Engineer	\$46,257	\$64,631	\$87,599	\$109,503	\$129,631
16102	Engineering Assistant	\$34,419	\$35,244	\$41,496	\$46,193	\$51,264
16107	Engineering Director	\$86,162	\$145,923	\$153,098	\$177,202	\$200,633
16106	Engineering/Architectural Manager	\$69,016	\$110,180	\$120,966	\$132,833	\$146,809
16105	Engineering/Architectural Supervisor	\$54,784	\$91,586	\$104,950	\$115,197	\$147,676
16103	Engineering/Architectural Technician	\$35,884	\$47,249	\$57,552	\$72,980	\$88,213
16108	Facility Planner	\$42,952	\$62,630	\$78,246	\$90,356	\$101,919
16109	Geologist/Hydrogeologist	\$48,149	\$58,668	\$64,268	\$89,525	\$114,634
		RVICES JOB F		,	,	.,
	Human Services Program Consulting Branch					
	Human Services Program Consulting Branch					

		tive January 1, 2024				
Class Code	CLASS TITLES	Minimum	Contributing Reference Rate	Journey Market Rate	Advanced Reference Rate	Maximum
19100	Human Services Program Consultant	\$48,181	\$61,491	\$70,316	\$81,139	\$91,779
	Human Services Program Support Branch					
19500	Human Services Program Support Tech	\$33,540	\$33,562	\$38,088	\$44,079	\$45,006
	Human Service Providers Branch					
19202	Human Services Manager	\$51,872	\$69,450	\$82,159	\$94,099	\$104,037
19200	Human Services Practitioner	\$33,884	\$40,751	\$45,749	\$60,950	\$76,316
19201	Human Services Supervisor	\$44,513	\$59,743	\$70,588	\$81,455	\$91,259
	Psychology Services Branch					
19300	Psychology Associate	\$52,900	\$67,397	\$76,468	\$85,331	\$93,900
	Social Work Branch					
19400	Social Work Practitioner	\$35,837	\$50,497	\$62,990	\$77,520	\$92,200
19401	Social Work Supervisor	\$46,934	\$66,839	\$82,256	\$91,816	\$102,106
	INFORMATION AN	ND EDUCATION	JOB FAMILY			
	Instructional & Training Branch					
13400	Educational Consultant	\$44,560	\$59,601	\$74,975	\$100,284	\$125,875
13401	Training Specialist	\$42,951	\$56,693	\$70,740	\$90,484	\$110,661
	Library & Archival Services Branch					
13109	Archives & Records Manager	\$43,822	\$60,625	\$82,159	\$95,712	\$109,175
13108	Archives & Records Professional	\$35,880	\$48,717	\$64,448	\$72,509	\$80,821
13106	Library Manager	\$55,026	\$74,166	\$97,167	\$106,654	\$116,782
13104	Library Professional	\$37,590	\$49,514	\$61,308	\$78,413	\$95,940
13105	Library Supervisor	\$44,441	\$60,070	\$78,556	\$90,756	\$103,640
13103	Library Technician	\$33,540	\$37,144	\$46,206	\$55,867	\$65,378
13102	University Librarian	\$39,469	\$51,989	\$64,373	\$74,901	\$84,838
13101	University Library Specialist	\$34,133	\$44,797	\$55,412	\$64,437	\$73,667
13100	University Library Technician	\$33,540	\$37,144	\$46,206	\$55,867	\$65,378
	Multi-Media Branch					
13605	Broadcast & Emerging Media Eng Mgr	\$46,014	\$61,735	\$72,407	\$93,189	\$126,865
13604	Broadcast & Emerging Media Eng Spec	\$43,935	\$58,116	\$65,364	\$81,143	\$98,429
13603	Broadcast & Emerging Media Eng Tech	\$34,280	\$45,743	\$52,881	\$73,622	\$94,474
13602	Broadcast & Emerging Media Manager	\$36,671	\$52,305	\$63,772	\$76,036	\$88,202
13601	Broadcast & Emerging Media Specialist	\$35,880	\$46,840	\$58,380	\$66,210	\$74,090
13600	Broadcast & Emerging Media Technician	\$34,944	\$37,401	\$42,654	\$49,498	\$56,090
13300	Multi-Media Technician	\$39,000	\$42,064	\$53,095	\$60,660	\$68,414
1	Museum & History Branch					

		ve January 1, 2024				
Class Code	CLASS TITLES	Minimum	Contributing Reference Rate	Journey Market Rate	Advanced Reference Rate	Maximum
13703	Culture and History Specialist	\$35,077	\$47,045	\$61,310	\$67,353	\$84,367
13702	Curatorial Director	\$43,825	\$61,288	\$76,350	\$88,660	\$92,515
13701	Curatorial Specialist	\$38,266	\$53,640	\$63,781	\$71,377	\$80,782
13700	Curatorial Technician	\$33,540	\$36,316	\$47,884	\$53,355	\$58,335
13201	Public Communication Specialist	\$35,880	\$47,473	\$63,233	\$79,642	\$96,560
13202	Visual Arts Specialist	\$37,440	\$45,666	\$60,555	\$74,331	\$83,413
13150	Student Services Specialist	\$33,540	\$40,047	\$48,823	\$68,990	\$90,156
	Arts Branch					
13551	Arts Production Specialist	\$39,000	\$41,334	\$51,386	\$59,670	\$67,831
13500	Interior Designer	\$44,591	\$56,261	\$65,436	\$78,065	\$91,313
13550	Performing Artist	\$38,322	\$48,283	\$56,560	\$64,158	\$72,271
13800	Early Childhood Development Practitioner	\$35,498	\$35,498	\$39,520	\$50,630	\$61,740
	INFORMATION T	ECHNOLOGY	JOB FAMILY			
	Business & Technology Branch					
12234	Business And Technology Applic Analyst	\$48,890	\$70,228	\$90,580	\$108,217	\$126,995
12259	Business And Technology Applic Specl	\$61,275	\$87,848	\$111,803	\$124,945	\$138,534
12233	Business And Technology Applic Tech	\$40,090	\$52,863	\$66,011	\$83,852	\$102,032
12218	IT Project Analyst / Manager	\$59,709	\$83,816	\$117,156	\$135,502	\$153,364
	IT Director Branch					
12213	Information Technology Director	\$90,607	\$122,519	\$154,940	\$182,388	\$211,220
	IT Manager Branch					
12201	Information Technology Manager	\$64,840	\$93,911	\$125,943	\$138,299	\$158,793
12235	Information Technology Mgr - Bus&Te Ap	\$76,325	\$102,353	\$129,369	\$144,619	\$158,947
12212	Information Technology Mgr - Networking	\$66,650	\$90,639	\$120,676	\$137,251	\$154,461
12209	Information Technology Mgr - Operation	\$67,452	\$82,738	\$94,767	\$122,434	\$149,845
12204	Information Technology Mgr - Systems	\$81,700	\$103,352	\$123,563	\$142,966	\$163,910
12250	Information Technology Mgr - Tech Supp	\$72,243	\$91,415	\$110,051	\$132,603	\$156,073
12219	IT Project Program Manager	\$82,775	\$106,378	\$129,277	\$145,785	\$163,910
	Networking Branch					
12236	IT Security Specialist	\$54,825	\$76,339	\$105,957	\$125,655	\$145,219
12211	Networking Analyst	\$50,087	\$71,568	\$88,156	\$105,297	\$123,346
12232	Networking Specialist	\$64,414	\$88,095	\$109,516	\$128,795	\$148,035
12210	Networking Technician	\$34,517	\$50,084	\$62,033	\$75,176	\$88,872
	Operations & Systems Branch					
12202	IT Operations Analyst	\$49,234	\$63,458	\$76,285	\$93,281	\$110,530

		e January 1, 2024			<u></u>	
Class	CLASS TITLES	Minimum	Contributing	Journey	Advanced	Maximum
Code			Reference Rate	Market Rate	Reference Rate	
12200	IT Operations Technician	\$39,000	\$51,444	\$64,614	\$80,720	\$97,109
12207	Operations & Systems Analyst	\$47,619	\$64,239	\$76,116	\$92,337	\$108,608
12208	Operation & Systems Specialist	\$57,646	\$81,374	\$100,672	\$118,379	\$139,453
12205	Operation &Systems Technician	\$39,000	\$49,625	\$59,861	\$76,391	\$92,954
12203	Systems Programmer/Analyst	\$58,651	\$76,937	\$94,767	\$113,193	\$132,066
12206	Systems Programmer/Specialist	\$61,600	\$86,979	\$114,044	\$136,374	\$155,909
	Technology Support Branch					
12249	Technology Support Specialist	\$50,321	\$71,029	\$88,156	\$102,715	\$117,971
12264	Technology Support Analyst	\$35,406	\$55,123	\$70,962	\$83,317	\$95,992
12247	Technology Support Technician	\$36,094	\$47,118	\$61,406	\$72,015	\$83,230
	INSTITUTIONAL	SERVICES JO	DB FAMILY			
	Building Environmental Branch					
16787	Building Environmental Services Manager	\$35,330	\$55,530	\$64,299	\$73,067	\$95,013
16786	Building Environmental Services Supervisor	\$34,320	\$45,696	\$50,380	\$57,249	\$70,692
16785	Building Environmental Services Technician	\$33,540	\$34,320	\$37,594	\$42,721	\$47,847
	Food & Nutrition Branch					
16790	Food Services Manager	\$39,000	\$51,208	\$62,858	\$81,518	\$120,828
16789	Food Services Supervisor	\$38,760	\$42,177	\$50,438	\$64,703	\$75,231
16788	Food Services Technician	\$35,845	\$36,504	\$36,816	\$37,440	\$44,237
	Occupational Safety & Health Branch					
12518	Environmental Health and Safety Prof	\$35,557	\$54,163	\$69,205	\$86,603	\$103,768
12517	Environmental Health and Safety Technician	\$33,540	\$39,810	\$48,440	\$5,766	\$66,859
12519	Environmental Health & Safety Mgr/Consult	\$45,816	\$70,263	\$90,580	\$114,351	\$137,272
	LAW ENFORCEMI	ENT AND PUB	LIC SAFETY			
	Law Enforcement Support Branch					
15828	Property Security Officer	\$33,540	\$36,213	\$41,290	\$53,182	\$67,831
15829	Property Security Supervisor	\$33,540	\$37,697	\$42,194	\$66,135	\$90,156
15826	Public Safety Telecommunicator	\$33,540	\$33,540	\$36,105	\$44,964	\$53,838
15824	Public Safety Telecommunicator Supervisor	\$34,400	\$44,645	\$54,385	\$68,972	\$83,101
	Certified Law Enforcement Branch					
15838	Public Safety Director	\$59,053	\$73,904	\$82,454	\$96,815	\$118,980
15839	Public Safety Manager	\$60,786	\$76,041	\$84,847	\$99,639	\$122,470
15831	Public Safety Officer	\$39,229	\$48,933	\$54,483	\$63,811	\$80,511
15835	Public Safety Supervisor	\$50,050	\$66,953	\$74,669	\$87,631	\$108,375

Effective	.lanuary	1	2024
LIICUIVE	January	۰,	2024

Class Code	CLASS TITLES	Minimum	Contributing Reference Rate	Journey Market Rate	Advanced Reference Rate	Maximum
	MEDICAL AN	D HEALTH JOI	B FAMILY			
	Dental Branch					
14201	Dental Assistant	\$37,440	\$38,039	\$44,425	\$50,287	\$55,766
14202	Dental Hygienist	\$46,410	\$60,675	\$69,958	\$81,398	\$92,323
14203	Dental Technician	\$39,000	\$42,833	\$48,458	\$66,316	\$84,171
14200	Dentist	\$86,298	\$125,324	\$156,073	\$180,669	\$204,864
	Dietitian & Nutrition Branch					
14400	Nutrition Assistant	\$37,723	\$38,532	\$39,000	\$45,111	\$52,509
14401	Nutrition Specialist	\$44,640	\$57,784	\$66,603	\$85,784	\$105,228
	Medical Diagnostic Branch					
14251	Medical Diagnostic Specialist	\$51,662	\$62,723	\$68,767	\$79,402	\$90,145
14250	Medical Diagnostic Technician	\$33,540	\$47,163	\$61,522	\$73,369	\$85,705
	Medical Laboratory Branch					
14601	Medical Lab Technologist/Specialist	\$47,043	\$61,995	\$72,081	\$86,659	\$100,609
14602	Medical Laboratory Supervisor	\$55,265	\$73,555	\$87,024	\$109,801	\$132,396
14600	Medical Laboratory Technician	\$33,540	\$37,248	\$46,335	\$57,787	\$68,883
	Medical Support Services Branch					
14501	Medical Record Manager	\$38,042	\$56,509	\$70,564	\$77,374	\$85,241
14502	Medical Support Specialist	\$71,398	\$97,700	\$116,782	\$129,375	\$142,202
14500	Medical Support Technician	\$39,000	\$39,621	\$43,316	\$60,391	\$77,109
	Medical Therapeutic Services Branch					
14701	Medical Therapeutic Specialist	\$44,513	\$67,085	\$85,123	\$102,438	\$119,899
14700	Medical Therapy Technician/Assistant	\$35,972	\$45,306	\$58,591	\$63,082	\$69,425
	Nursing Branch					
14100	Licensed Practical Nurse	\$35,451	\$40,526	\$48,145	\$56,375	\$64,287
14106	Medical/Nursing Assistant	\$33,540	\$34,320	\$38,070	\$46,977	\$56,310
14102	Nurse Consultant	\$46,298	\$64,945	\$79,336	\$93,187	\$107,059
14105	Nurse Director	\$63,629	\$97,641	\$125,293	\$137,595	\$149,493
14103	Nurse Practitioner	\$65,826	\$91,164	\$109,780	\$125,870	\$142,128
14104	Nurse Supervisor	\$62,157	\$81,547	\$94,996	\$106,101	\$118,033
14101	Professional Nurse	\$45,147	\$60,657	\$71,133	\$86,927	\$102,711
	Pharmacy Branch					
14151	Pharmacist	\$55,110	\$98,369	\$135,715	\$151,688	\$168,891
14152	Pharmacy Director	\$113,835	\$147,175	\$170,298	\$190,413	\$209,013
14150	Pharmacy Technician	\$33,540	\$34,072	\$39,793	\$52,543	\$65,494

-		ve January 1, 2024				
Class Code	CLASS TITLES	Minimum	Contributing Reference Rate	Journey Market Rate	Advanced Reference Rate	Maximum
	Physician Practitioner Branch					
14300	Physician Assistant	\$72,188	\$94,205	\$109,780	\$128,002	\$146,318
	Medical and Health Program Consulting Branch					
14800	Medical and Health Program Consultant	\$39,000	\$44,914	\$48,716	\$62,993	\$76,836
	NATURAL RESOURC	ES & SCIENTI	FIC JOB FAMILY	/		
	Agricultural Management Branch					
12520	Agricultural/Horticultural Specialist	\$33,540	\$34,320	\$37,932	\$47,853	\$58,335
12525	Turf/Agricultural Program Manager	\$35,880	\$46,996	\$59,515	\$71,531	\$83,954
	Environmental Management Branch					
12521	Environmental Specialist	\$35,851	\$49,536	\$61,308	\$69,549	\$77,353
	Research Branch					
12516	Research Director	\$63,321	\$82,051	\$93,959	\$116,783	\$148,154
12503	Research Operations Manager	\$53,853	\$68,819	\$78,744	\$97,763	\$125,338
12502	Research Specialist	\$45,454	\$60,191	\$68,819	\$85,359	\$109,409
12501	Research Technician	\$34,320	\$41,851	\$47,746	\$59,044	\$72,734
	Undersea Research Branch					
12523	Research Vessel Captain	\$34,280	\$49,883	\$61,781	\$70,110	\$78,411
12524	Scientific Diving Specialist	\$41,448	\$53,665	\$61,314	\$70,699	\$80,533
	Laboratory Support Branch					
12522	Laboratory Assistant	\$33,540	\$35,082	\$41,968	\$46,727	\$51,871
	OPERATIONS A	ND TRADES J	OB FAMILY			
	Aircraft Operations Branch					
17801	Aircraft Maintenance Specialist	\$44,508	\$55,196	\$61,308	\$74,602	\$87,959
17802	Aircraft Operations Supervisor	\$58,678	\$72,315	\$80,255	\$93,911	\$107,641
17800	Aircraft Pilot	\$53,456	\$65,983	\$73,203	\$88,226	\$103,318
	Electronics Career Branch					
17500	Electronics Specialist	\$37,849	\$50,272	\$58,388	\$74,586	\$91,035
17501	Electronics Supervisor	\$51,824	\$66,985	\$79,245	\$87,693	\$100,639
	Facility Maintenance Branch					
17401	Facilities Superintendent	\$51,940	\$69,313	\$81,975	\$97,045	\$111,830
17421	Facility Maintenance Supervisor	\$38,285	\$49,821	\$61,609	\$78,159	\$94,709
17422	Facility Maintenance Tech - Bldg Trades	\$36,467	\$39,950	\$47,705	\$57,923	\$68,232
17423	Facility Maintenance Tech - Mech Trades	\$35,099	\$41,736	\$52,514	\$63,439	\$74,402
	Golf Professional Branch					
17700	Golf Professional	\$35,880	\$45,058	\$54,408	\$68,042	\$84,427

Class	CLASS TITLES	tive January 1, 202 Minimum	Contributing	lournov	Advanced	Maximum
	CLASS IIILES	winnum	•	Journey		waximum
Code			Reference Rate	Market Rate	Reference	
					Rate	
	Printing Services Branch					
17101	Print /Document Services Supervisor	\$39,000	\$47,491	\$61,836	\$76,629	\$91,733
17100	Print/Document Services Technician	\$34,320	\$34,320	\$38,531	\$49,025	\$59,692
	Specialty Trades Branch					
17600	Specialty Trades Technician	\$33,540	\$45,683	\$56,965	\$71,727	\$86,240
	Utilities Operation & Maintenance Branch					
17907	Energy Utilities Specialist	\$35,100	\$51,399	\$57,740	\$69,533	\$85,230
17908	Energy Utilities Supervisor	\$38,135	\$55,464	\$68,757	\$80,920	\$93,210
17906	Energy Utilities Technician	\$33,540	\$41,882	\$49,444	\$60,242	\$71,099
17900	High Voltage Distribution Specialist	\$44,653	\$60,140	\$69,878	\$82,482	\$90,879
17901	High Voltage Distribution Supervisor	\$51,940	\$67,636	\$78,033	\$95,368	\$113,443
17902	Utilities Plant Operator	\$38,064	\$43,755	\$53,223	\$66,790	\$82,128
17903	Utilities Plant Supervisor	\$39,000	\$51,158	\$62,311	\$68,278	\$74,840
17905	Water Treatment Plant Operations Supv	\$36,938	\$49,311	\$57,775	\$66,652	\$75,550
17904	Water Treatment Plant Operator	\$33,540	\$39,608	\$45,206	\$51,643	\$58,321
	Vehicle/Equipment Operator Branch					
18402	Transportation Supervisor	\$43,239	\$56,608	\$65,399	\$79,264	\$93,198
17123	Vehicle/Equipment Operator	\$35,175	\$36,511	\$43,571	\$54,973	\$66,443
17318	Vehicle/Equipment Repair Tech Supv	\$39,000	\$54,480	\$66,139	\$82,260	\$98,435
17313	Vehicle/Equipment Repair Technician	\$37,440	\$44,029	\$51,192	\$59,949	\$73,422