Functional	Contributing	Journey	Advanced
Staff Development	Assist and coach employees to improve performance. Understands strengths and weaknesses of each employee. Provides development opportunities for individuals and team to meet their full potential. Resolves minor problems, informal complaints and grievances on an informal basis. May recommend final disciplinary action. Interviews and assesses applicants for jobs. Often done with the	Manages employee's variety of skills necessary to meet future objectives of organization. Resolves formal complaints. Issues initial written warnings and recommends more serious disciplinary actions to superiors. Interviews and assesses applicants for jobs. Makes final decision on selected candidate determines appropriate salary and extends offer. Reviews work of subordinates to assure high quality, quantity and efficient operation, when projects or work tasks are completed.	May facilitate growth and development of managers and other supervisors. Takes actions on disciplinary recommendations including suspension and recommends dismissals. Reviews accomplishments to assure that program missions and goals are being met. Conducts final review for most difficult, controversial or sensitive work.
	assistance of a higher-level manager or director. Monitors work of subordinates and accepts or rejects work based on established work standards. Ability to identify training needs of staff. Promotes the career path of employees within specified job family. May complete performance appraisals with assistance of HR and/or higher-level management assistance.	Understands organization's underlying concepts of policies and applies them consistently. Manages resources effectively to provide for employee training and growth.	Ensures subordinate managers understand concepts related to the organization's policies. Possesses and applies expertise in coaching, conducting annual performance reviews, and managing total skill set of unit. Actively seeks resources and opportunities for employee training and growth.

Rev. 2/2007 Page 1 of 4

Functional	Contributing	Journey	Advanced
Planning & Organizing	Coordinates project planning for simple or stable technologies. Plans the daily or weekly workload to meet work group objectives. Makes minor adjustments in methods or procedures. Explains and applies established work rules, standards, guidelines and policies. Plans and implements the delivery and improvement of services, staffing and resources. Actively provides oversight to work unit. Responsible for operating within established budget.	Coordinates project planning for large project installations or enhancements of advanced technologies. Participates in establishing rules, standards, guidelines and policies governing the work process; including quality and quantity of work. Determines applicability to varying work situations and makes needed adjustments. Motivates staff: • to do quality work on a timely basis, • to develop innovative solutions to existing issues/problems, and • to identify new technology solutions. Evaluates budget needs and submits suggested priorities based on program objectives and costs; justifies needs to higher officials; approves or rejects expenditures and may make routine fund transfers.	Coordinates long-term project planning for large research/development projects. Makes significant changes in the organizational structure, methods and procedures to respond to new goals and programs. Plans for utilization of staff, space, equipment and other resources. Ensures the development of internal policies and procedures. Develops or ensures the development of, and gives final approval to rules, standards, guidelines and policies governing quality and quantity of work. Determines applicability in controversial or precedent setting situations. Determines budget needs and recommends, with significant influence, priorities based on program mission, costs and projected revenues; has authority for significant decisions on fund transfers.

Rev. 2/2007 Page 2 of 4

Functional	Contributing	Journey	Advanced
Technical Leadership	Typically recognized for technical expertise. Maintains up-to-date understanding of technical issues in own field.	Screen and evaluate updates to current technologies. Make recommendations to management about updating technologies.	Directs research and develop new technologies. Screens and evaluates feasibility for organizational needs.
	May provide on-the-job training in the techniques or theories required to complete work. Uses technical understanding to direct and assist staff. Extracts and applies core concepts to problem solving.	Manages technical projects of varying scale that require latitude in decision and actions. Demonstrates initiative in solving unexpected problems associated with projects.	Translates organizational technical goals into operational plans. Enhances enterprise's capabilities through acquisition and application of new technologies.
	Manages technical projects, which may be of limited scale. Manages timelines, resources and personnel (internal staff and contractors), and directs implementation efforts to completion.		

Rev. 2/2007 Page 3 of 4

Functional	Contributing	Journey	Advanced
Strategic Leadership	Weighs alternatives and consequences to make informed decisions on current operational issues.	Impacts the technical and business direction of the organization. Relies on experience and judgment to plan	Defines business strategies and contributes to the enterprise's vision. Establishes goals, determines needs.
	Contributes to strategic direction of the organizational unit.	and accomplish goals. Reviews area accomplishments toward organizational objectives in order to maximize operational effectiveness.	Incorporates a broad range of internal and external factors when solving problems and making decisions.
	Uses appropriate metrics to monitor and enhance performance of the work unit.	Uses appropriate financial and other metrics to make business decisions.	Recognizes strategic opportunities for success.
	Gains support of superiors and clients; considers the impact of change and creates a positive climate	Promotes change by communicating to and involving others; Eliminates ineffective processes that are outdated	Weighs alternatives and consequences to make informed decisions on long-term operational issues.
			Demonstrates vision and ability to proactively plan, implement, and forecast for organizational and/or enterprise success.
			Evaluates organizational readiness and capacity for change and adjusts accordingly

Rev. 2/2007 Page 4 of 4